

Letter of Clarification

4th March 2015

Sony CCD Discontinuation & Sony Industrial Camera Products

Dear Valued Customer,

First I would like to take the opportunity to thank you for your ongoing business with Sony in Europe, and secondly provide you with reassurance regarding the position of our Industrial Camera business in light of recent news on CCD production discontinuation.

You will have been made aware either by our Semiconductor & Devices division or indeed from information available on the market about the recent announcement by Sony that we will discontinue 200mm CCD production with last shipments currently planned to take place by the end of March 2020.

Whilst Sony Industrial Cameras - and in particular our Machine Vision product range - do indeed incorporate Sony CCD sensors, the announcement made was solely intended for the attention of customers of Sony's CCD sensors and is not directed towards customers of complete cameras or module cameras from Sony.

Being a customer of Sony's complete or module-based industrial cameras including XC, FCB and EVI categories the needs of our customers and market takes priority, and any potential discontinuation or end of life activity is managed separately to the semiconductor and devices business area. At this stage Sony has no plans to discontinue any products other than those already communicated to you through our normal EOL (End of Life) process.

Please therefore be reassured that Sony continues to market and sell all CCD based Industrial Camera products and we continue to invest in product innovation and development considering the future needs of our customers, including our new up and coming XCG-C series.

A member of our account management team will be in touch separately to answer any questions you may have, but in the meantime I wish you continued success and thank you once again for your understanding and support.

Yours Sincerely,


Michitaka Kono
General Manager, Image Sensing Solutions